

WELCOME TO OUR BPO PROJECT OPPORTUNITIES

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We are excited to present a selection of our BPO projects available for service providers. Each project offers a unique opportunity to deliver specialized services and showcase your expertise. Explore the projects and discover how you can partner with us to achieve operational excellence and client satisfaction.



ABOUT US

At Gallexa we are dedicated to revolutionizing the BPO industry by connecting businesses with top-tier service providers and delivering innovative solutions that drive growth and efficiency.

We pride ourselves on being more than just a consulting firm; we are your strategic partner in BPO success. Our team of experts brings deep industry knowledge, innovative strategies, and a commitment to excellence to every project we undertake. We work closely with service providers to understand their capabilities, strengths, and areas for growth, ensuring that we match them with projects that align perfectly with their expertise and business goals.

We offer strategic consulting services to assist you in identifying opportunities for outsourcing, optimizing processes, and creating a comprehensive outsourcing strategy that aligns with your business goals.

WE ARE READY TO BE YOUR BUSINESS SOLUTIONS.

 +91 81979 34072

 info@gallexa.com

BPO Project INDEX BROCHURE.


WWW.GALLEXA.COM

BACKEND SUPPORT. BLENDED BPO PROJECTS.



Stock Reach

By partnering with us, BPO vendors will be responsible for handling inbound inquiries, ensuring that potential investors are effectively identified, nurtured, and qualified for premium real estate offerings. Vendors must follow stock market regulations and best practices.

FDI Connect

Company offering business investments and finance through (FDIs) and crowd funding. Project includes Managing investor relations, facilitating financial transactions, providing customer support for investment inquiries, and handling administrative tasks related to project funding and progress tracking.

Real Invest

Gallexa offers an inbound call center project designed to attract and qualify high-net-worth individuals seeking real estate investment opportunities. By partnering with us, BPO vendors will be responsible for handling inbound inquiries, ensuring that potential investors are effectively identified.

Agri Leads

Investment opportunities for passive income in agriculture. Project includes conducting investor outreach and engagement, managing customer support for investment-related inquiries, handling administrative tasks and providing regular updates and reports on investment performance.

Insta Connect

Offering industrial business solutions for startups with joint venture opportunity that require no investment. Managing client communication and support, coordinating logistics and supply chain activities, handling administrative tasks related to project and providing customer service for sales inquiries.

Franchise Grow

Company offering franchise opportunities with no investments required. Includes managing franchisee inquiries and support, conducting initial franchisee screening and onboarding, and providing ongoing customer service and support for franchise operations and marketing efforts.

SoftSell

Software sales and marketing services includes conducting lead generation and qualification, managing customer outreach and engagement, providing sales presentations and demonstrations, and offering ongoing customer support and follow-up to drive marketing initiatives and close sales deals.

eCom Bridge

eCommerce platform seeking seller onboarding. The scope of work identifying and reaching out to potential sellers, assisting sellers with the registration and onboarding process, providing training and support for using the platform, and offering ongoing customer support to ensure seller satisfaction.

BACKEND OPERATIONS SCOPE OF WORK.

Online marketing involves creating and executing campaigns to attract and engage potential customers through digital channels like social media, search engines, and email. It starts with strategy development, followed by content creation, campaign execution, and performance monitoring to optimize results and achieve marketing goals.

Lead generation attracts and converts strangers into potential customers by identifying the target market, employing inbound and outbound tactics, capturing contact information through forms and landing pages, and qualifying leads based on their potential value and readiness to purchase.

Email and chat support provide immediate customer assistance through digital channels. The process includes setting up support systems, handling inquiries promptly, escalating complex issues, and following up to ensure customer satisfaction and issue resolution.

Enquiry handling manages incoming questions or requests for information via phone, email, or chat. It involves receiving, assessing, responding to, and documenting enquiries to provide accurate information and ensure efficient follow-up and customer service.

Leads follow-up involves nurturing potential customers through regular contact, personalized communications, and tracking interactions. It ensures leads progress through the sales funnel towards conversion by segmenting leads, maintaining engagement, and updating their status in the CRM system.

Assisting with signup processing guides potential customers through registration by providing clear instructions, verifying information, offering support for any issues, and confirming successful signup. This ensures a smooth and positive experience for the user.

Record management organizes and maintains business records for accuracy and accessibility. It includes collecting data, structuring and updating records, and implementing security measures to protect sensitive information, ensuring that records remain current and secure.



BILLING TERMS

- * REQUIRED 10 AGENT (MIN.)
- * FIXED PAY ₹25,000 PER AGENT
- * SALES TARGET: 2 SALES/ WEEK
- * ₹3,000 INCENTIVE PER SIGNUP
- * MONTHLY BILLING CYCLE
- * FREE TECHNOLOGY SETUP
- * 7 DAYS PROFESSIONAL TRAINING

PARTNER WITH US FOR BPO PROJECTS!

This BPO project index brochure outlines a range of opportunities for service providers to showcase your capabilities and deliver exceptional results. We look forward to partnering with you to achieve mutual success.

We offer a range of BPO projects that are 100% genuine with guaranteed payments. This opportunity could provide a significant boost to your business operations and revenue streams.

The only requirement for joining us is having an office setup with capable agents. We are confident that our projects can seamlessly integrate into your current operations, providing a steady flow of work and guaranteed financial returns.

If you are interested in this opportunity, we would be delighted to discuss further details and explore how we can work together.